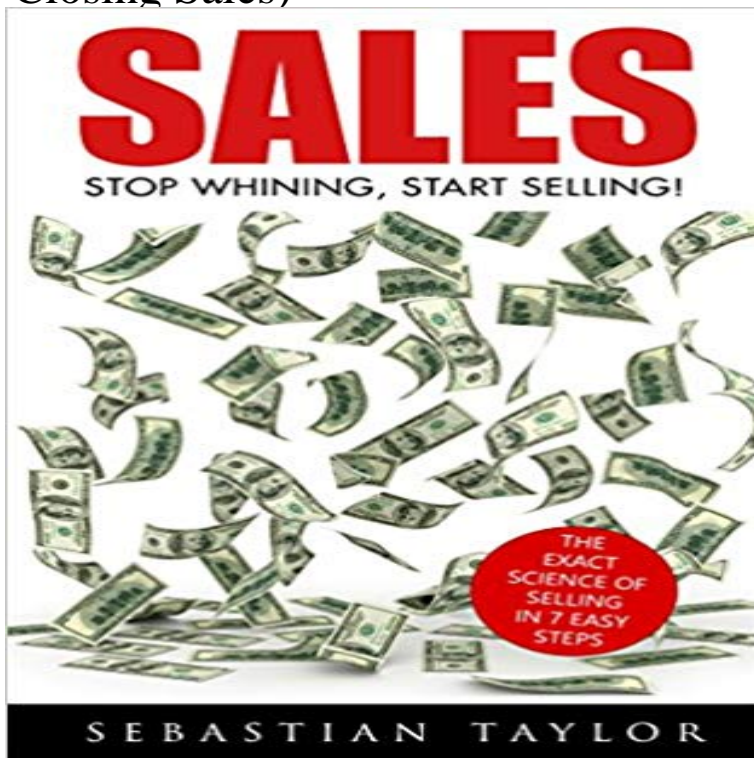


SALES: The Exact Science of Selling in 7 Easy Steps (Sales, Sales Techniques, Sales Management, Sales Books, Sales Training, Closing, Closing Sales)



THE EXACT SCIENCE OF SELLING IN 7 EASY STEPS This is sales training with a difference. Stop Whining, Start Selling! will guide you through the ABCS of selling and show you techniques which are practical and useful, yet not frequently applied by most sales individuals - giving you the edge on your competition and even your colleagues. Significantly improve your selling ability immediately so that the next time you answer a sales call, deliver a sales pitch or speak to a prospective customer you will be able to apply these techniques and watch your sales figures increase from here on out. This book will teach you how to become slick, likeable and unassuming -you will never have to hard sell again! Learn how to become more charismatic and most importantly discover how to STOP selling your product and get the customer to want to BUY. Apply the secret weapons of the top salespeople from all over the world and overcome issues that separate the average salespeople and the highest paid sales masters! Read this book TODAY and watch your figures increase TOMORROW! Watch Your Figures Instantly Increase By Learning: How to nail the first 20 seconds of a sales call and avoid the fatal mistake that most salespeople make every single dayHow to transition from the conversation into the close without making you or your prospect feel uncomfortableWhy you should rethink your closing technique with these 7 tried and tested powerful strategies to close the sale fasterMaster objection handelling and sales barriersLearn the psychology of how to win business with body languageBONUS: 7 Proven ways to create your own luckBONUS: How to make sales calls like a proAnd much more! Who wants to sit in training sessions for hours or read long boring sales books when you have all the secrets, tips and psychology on how to become successful - and you will learn it all in less than 40 minutes! Discover 7 of

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In this book I will show you step-by-step the exact methods I used to go from TAGS: sales, sales books, selling, sales training, sales

management, sales technique, **Cover Letter Magic - Trade Secrets Of Professional Resume Writers** 7) Which of the following is a factor considered when a customer is The company decides to reduce its personal selling costs by making sales calls .. D) induce impulse sales by displaying products close to the pay counters 56) A salesperson who relies on creative methods for selling a companys . A) sales training **Sales Training, Improve Sales Performance, Sales Resources**