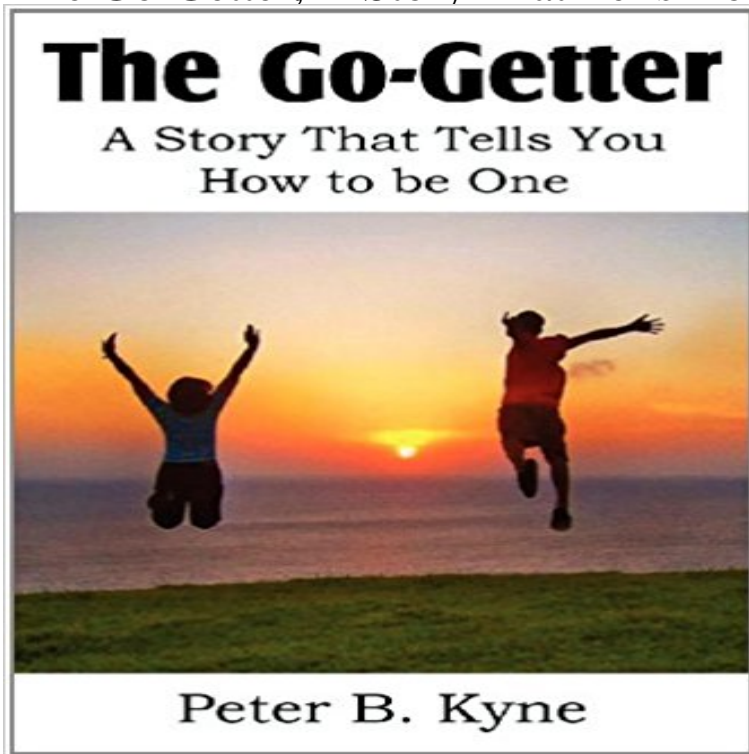


The Go-Getter, A Story That Tells You How to be One



The Go-Getter is a book that needs to be added to every business persons essential reading list. Written in the 1920s it does not feel dated. Lessons included are applicable still today. Although Kynes tale of business smarts has been around for some time it doesnt feel dated. Indeed, lumber wholesaler Cappy Rickss situation mirrors that of many business leaders today. Its a straightforward parable about a young war veteran whos handed an opportunity that will either make or break his career. If he accepts the job and pulls it off, hes a go-getter; if he fails, its curtains. The kids motto-It shall be done-sums up Kynes point: even if youre unsure, say you can do it. Then figure out how to do it and make sure you succeed. Go above and beyond. Peter B. Kyne was an American novelist. Many of his works were adapted into screenplays starting in the silent era. He is credited in 110 films between 1914 and 1952.

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