

# Use Your Head to Get Your Foot in the Door: Job Secrets No One Else Will Tell You



Harvey Mackay has written five New York Times best sellers, including one of the most popular business books of all time: Swim with the Sharks Without Being Eaten Alive. Now he returns with the ultimate audiobook on how to get, and keep, a job you truly love, whether you're 21, 51, or 71. The average person will have at least three career changes and 10 different jobs by age 38. In this era of downsizing and outsourcing, you can never be sure your job will still exist in five years-or five weeks. So you'd better think of your career as a perpetual job search. That demands a passion for lifetime learning and the skills for relentless and effective networking. Mackay shows you how to be at your best when things are at their worst. His hard-hitting topics include: Beating rejection before it beats you; Acing interviews; Negotiating the job you want, not the job they offer; Taking advantage of the way bosses make hiring decisions; Blending the latest contact tools with old-fashioned face-to-face networking; Uplifting, amusing, and jam-packed with proven tips, Use Your Head to Get Your Foot in the Door will guide you through the toughest job market in decades. It's also the definitive A-to-Z career resource for the rest of your life.

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